

DECEMBER 2024

Dear Customer,

Current Lead Time

- The current estimated lead time for new direct full containers is **12-14 weeks**. This will be increasing to **16 weeks** for new orders placed with effect from the **10th December**, to take account of the Chinese New Year holiday.

HTL DIRECT FULL CONTAINERS
ESTIMATED LEAD-TIME
12-14 WEEKS

Please contact your Buying Group directly for 'Single Order Delivery Lead Times'

Containerisation & Ordering

Please send your new 40' container orders once you have reached **103 seat places**.

May we please remind all customers to confirm their orders within 48 hours of receipt of the order confirmation from the factory sales administration team.

Our 20' Container Service is also available, with a loadability of approximately **42 seat places**. The Surcharge for this service is £550.

Chinese New Year Deliveries 2024/5

Last order received date	Last shipment date prior to shutdown	Factory Shutdown Date	Date production will resume after the Holiday	First ETD
10/12/2024	18/01/2025	25/01/2025	06/02/2025	15/02/2025

We wish to advise you of the following arrangements for the forthcoming Chinese New Year.

- The last date to receive Pre-Chinese New Year orders will be **Tuesday 10th December 2024**.
- Our Full Container delivery lead times will be extended to **approximately 16 weeks** to take account of the CNY & holiday & longer shipping time for orders received from the **11th December 2024**.
- Our Factory will be closed from **25th January to 5th February 2025**
- The last ETD for Pre-CNY orders leaving the factory will be **18th January 2025**
- The first ETD after CNY will be from **15th February 2025**.
- Production lead times will reduce again progressively after the holiday.



UK TIMES

MAKE A DIFFERENCE TO INSPIRE LIFE

Make Yourself 'At Home' with HTL

We wish to invite you to visit our newly refurbished UK Showroom in Stoke-on-Trent, where we have approximately 24 recently updated sofa groups on display. The Showroom is open daily by appointment only, we look forward to seeing you soon!

HTL 2024 COLLECTION

By appointment only at

HTL (UK) Limited
Units 9-11 Parkhall Business Village
Parkhall, Longton
Stoke-on-Trent
ST3 5XA

09:00 – 17:00
Monday – Friday



HTL Exhibitions Calendar:

HTL look forward to welcoming you to each of the following forthcoming events:

Trade Show	Date	Location	Size
AIS INDX Furniture Show	17-20 January	AIS, Solihull	144sqm
CIFF Guangzhou International Furniture Fair	18-21 March	Guangzhou, China	4,000 sqm
AIS INDX Bed Show	29-30 April	AIS, Solihull	
Minerva Spring Furniture Show	20-21 May	Telford Int Centre	
INDEX Dubai International Furniture Show	27-29 May	World Trade Centre	
AIS INDX Furniture Show	27-28 August	AIS, Solihull	
CIFF Shanghai International Furniture Fair	9-11 September	Hongqiao	
Minerva Autumn Furniture Show	8-9 October	Telford Int Centre	
High Point Market	25-29 October	HTL High Point Showroom	
Brussels Furniture Fair	2-5 November	Brussels EXPO	

HTL UK Showroom

HTL UK Permanent Showroom	Open Daily by Appointment	Stoke-on-Trent	550sqm
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UK TIMES

MAKE A DIFFERENCE TO INSPIRE LIFE

The Minerva Autumn Furniture Show

HTL would like to thank all the Customers who visited us earlier this month at the Autumn Show. In particular we would like to thank the Minerva Members for voting HTL the "Best Overseas Supplier"! We really appreciate your support!



Articles

Articles for Discontinuation

Please note that the Fabric Article '**WALL**' has been discontinued with immediate effect. Please remove all '**WALL**' Fabric Swatches from display with immediate effect.

New Articles

Samples of our latest three new fabric's, launched at the recent Shanghai Fair, will be available soon.

Lakeview, is a woven 2-Tone Chenille yarn, soft and durable, available in a choice of 5 colours.

Nantes, is a Chenille fabric with a slight sheen, soft touch and luxurious appearance. Available in a choice of 7 colours.

Hudson, is a linen look fabric with fine chenille yarn, incredibly soft, with a matte appearance and high durability. Hudson is available in 8 colours.

Product

Models For Discontinuation

Please note, the following Models are to be discontinued with effect from:

30.11.24

- RS-12684
- RS-B5098

31.01.25.

- HTL-A0041
- RS-11204
- RS-11225
- RS-12736-PR
- RS-12881 / PR

New Models

If you haven't experienced HTL's New HomeStage Collection yet, then make a date for the AIS INDEX January Furniture Show.

HOMESTAGE™

Seamless Bluetooth connectivity for both your TV and mobile devices. With one-touch music control, integrated wireless charging, and built-in USB ports, convenience is at your fingertips like never before. And a built-in storage box and cup holders for added functionality.



Season's Greetings

We wish to advise you our UK Office will be closed from the 24th December, re-opening on the 2nd January.

Finally, may we also take this opportunity to thank all of our customers for their tremendous support again this year, and wish everyone a very Merry Christmas from us all at HTL!



Best Wishes,

HTL (UK) Limited